



Integration that makes sense

B2B Integration Roadmap

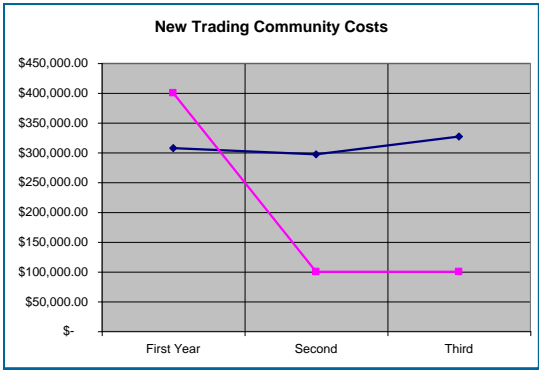
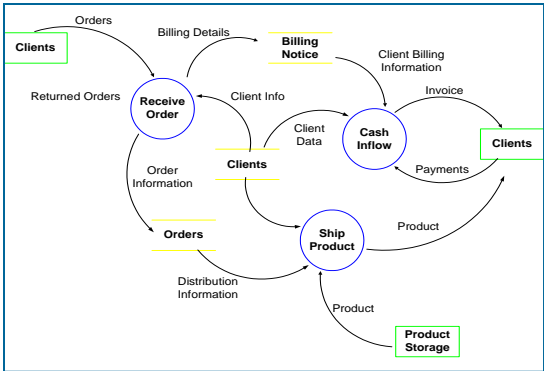
Why a B2B integration roadmap?

The demand for business-to-business electronic connectivity has never been greater. The focus on driving down costs for competitive advantage is also intense. Without a comprehensive business-to-business integration roadmap, organizations will not realize the maximum return on their investments in technology.

Business Integration Technology's expert team brings experience in proven methodologies, architectural best practices and an average of over five years B2B integration experience to the development of your B2B integration roadmap. BIT's specialized team of technologists and business process analysts have successfully created B2B integration solutions for dozens of major corporations and can help you create an actionable roadmap for your organization - typically within only 4-6 weeks.

A leveraged solution

Business Integration Technology's B2B integration roadmap will give you an efficient, high-value validation of your B2B integration direction and assessment of opportunities and challenges to achieving full potential for your integration technology investments. Your roadmap will contain quick hit, tactical and strategic recommendations ready for prioritization and immediate action.



Business Integration Technology, Inc.

1310 Papin Street
 First Floor Center
 St. Louis, MO 63103

Phone: 314-635-6351
 Fax: 314-601-3092
<http://BusinessIntegrationTechnology.com/>
 Email: info@BusinessIntegrationTechnology.com

Business Integration Technology's B2B integration roadmap will:

- Quickly and thoroughly assess the current and future states of your B2B readiness
- Identify real-world gaps and provide you with a prioritized, actionable B2B roadmap
- Provide ROI estimates of your B2B initiatives for budget and bidding purposes
- Transfer knowledge of B2B best practices and recommendations specifically designed for your organization

Deliverables

- Project planning: statement of work, project plans, data gathering tracking forms, deliverable templates, communication plans, kickoff meeting and more
- B2B integration assessment: trading partner analysis, benchmark-driven TCO comparisons, EDI/XML assessment, market research, business case assessment, integration feasibility studies, analysis and optimization of messaging costs, strategic architecture
- Roadmap: proposed tools and technologies, timeline of prioritized recommendations and approach, recommended measurements and more
- Project closure: transition activities, lessons learned document, project acceptance

Business Integration Technology, Inc.

1. Introduction	5.3 Internal Organization
1.1 Purpose	5.4 Competencies, Skills, and Attitudes
1.2 Scope	5.5 Capacity for Change
1.3 Definitions, Acronyms, and Abbreviations	5.6 Technical Architecture / Tools
1.4 References	5.7 Cost of B2B Operations
1.5 Overview	6. Benchmarking Results
2. Business Context	7. Internal Factors / Business Vision and/or Future State
3. Business Ideas and Strategies in the Project Context	7.1 Business Processes
4. External Factors	7.2 Supporting Tools
4.1 Customers	7.3 Internal Organization
4.2 Competitors	7.4 Competencies, Skills, and Attitudes
4.3 Other Stakeholders	7.5 Capacity for Change
4.4 Trading Partners	7.6 Technical Architecture / Tools
4.5 Overall Marketplace B2B Assessment	7.7 Estimated Cost of B2B Operations
4.5.1 Business Process	8. GAP Analysis / Transition Plan
4.5.2 Technical Architecture / Tools	8.1 Alternatives
4.6 Industry B2B Assessment	8.2 Risks
4.6.1 Business Process	9. Assessment Conclusion
4.6.2 Technical Architecture / Tools	9.1 Problems Areas
5. Internal Factors / Current State	9.2 Applicable New Technologies
5.1 Business Processes	9.3 Recommended Action(s)
5.2 Supporting Tools	

About Business Integration Technology, Inc.

Business Integration Technology, Inc. (BIT) is a leader in B2B integration technology for transportation, logistics and supply chain management. BIT designs and implements highly cost-effective business-to-business connections that eliminate the costs of doing business with paper, phone and fax, bringing innovative value to shippers, carriers, 3PLs and companies looking to improve cycle time and reduce cost.

BIT was founded by the team that built the messaging engine that runs North American Rail. BIT is also a partly-owned subsidiary of Daugherty Business Solutions, a firm with over 20 years of experience helping their clients achieve their business objectives through the effective use of leading information technology and more than 400 consultants in St. Louis, Atlanta, Minneapolis and Chicago.



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